# **SAP EDUCATION**

## SAMPLE QUESTIONS: P\_SRM\_71

SAP Certified Application Professional - Supplier Relationship Management 7.0 EhP1

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

#### Questions

1. Your customer uses SAP SRM to create and approve shopping carts. The customer requires an additional approval step with the responsible cost center as the approver.

Which standard workflows support this requirement?

Please choose the correct answer.

a)	0	All standard approval workflows support this feature.
b)	0	Only HR model-based workflows (single step and two step approval workflow) support this feature.
c)	0	This feature is not supported by any SAP standard workflows and requires a BAdI implementation.
d)	0	Only spending limit workflows (single- and multi-level spending limit approval) support this feature.

2. Where can you use service hierarchies in SRM 7.0?

Note: There are 2 correct answers to this question.

a)	0	In SAP SRM for requests for quotations, proposals, and contracts
b)	0	In SUS for sales orders and confirmations
c)	0	In SAP SRM for requests for quotations, proposals, and purchase orders
d)	0	In SUS only for sales orders

<sup>&</sup>lt;sup>3.</sup> Your customer wants to create an RFx using the SRM bidding engine. The customer also wants to collect additional information (for example quality, size of company).

What do you explain about the questions function in SAP SRM 7.0? Note: There are 2 correct answers to this question.

a)	0	Questions can be saved as template questions for future reuse.
b)	0	An RFI with questions has to be assigned to your bid invitation.
c)	0	Scores can be derived from multiple functions including exponential or logarithmic formulas.
d)	0	Questions can only be used with cFolders.
e)	0	Weighting factors have to add up to 100% per item.

#### Which transactions can be used?

Note: There are 3 correct answers to this question.

a)	0	BD87 – "IDoc Monitoring"
b)	0	R3AM1 – "Monitor Objects" (for Replication)
c)	0	RZ20 – "CCMS Monitoring"
d)	0	SLG1 – "Application Log"
e)	0	SWI1 – "Selection Report for Workflows"

### 5. Your SRM 5.0 customer uses Contract Management with ERP 6.0

Which of the following is a valid recommendation regarding contract distribution and conditions?

Please choose the correct answer.

a)	0	In SRM, copy the existing calculation scheme to a new one.
b)	0	Use the standard SRM system with its multiple pricing procedures for Contract Management.
c)	0	Make Customizing settings in ERP to map the conditions.

<sup>&</sup>lt;sup>4.</sup> Your customers' administrator asks you for transactions to monitor shopping carts in SRM. The customer uses the classic scenario with a 2-step process-controlled approval workflow.

d)	0	Implement a BAdI to map conditions between ERP and SRM.	
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### 6. What is the MDM Data Manager used for?

Note: There are 2 correct answers to this question.

a)	0	Data import and export
b)	0	Data access and authorization management
c)	0	Data entry and retrieval
d)	0	User and role administration

<sup>&</sup>lt;sup>7.</sup> Your customer wants the option of changing purchase orders within SAP ERP after they are generated from an SAP SRM shopping cart.

Which SRM scenario supports this requirement?

Please choose the correct answer.

a)	0	No standard scenario supports this
b)	0	Standalone scenario
c)	0	Classic scenario
d)	0	Extended classic scenario

#### 8. A customer uses only FI and CO in the ERP backend.

Which SRM scenario do you recommend to support the creation and processing of the following?

- Requirements / requisitions
- Purchase orders
- Invoices

Please choose the correct answer.

a)	0	Decoupled scenario
b)	0	Extended classic scenario
c)	0	Local / standalone scenario

(	d)	0	Classic scenario	
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<sup>9.</sup> Which transactions do you use to create a vendor group in SAP SRM 7.0 and replicate vendor data from SAP ERP?

Please choose the correct answer.

a)	0	PPOCV_BBP for creation and BBPGETVD for replication
b)	0	PPOCA_BBP for creation and BBPGETVD for replication
c)	0	PPOCA_BBP for creation and BBPMAININT for replication
d)	0	PPOCV_BBP for creation and BBPMAININT for replication

<sup>10.</sup> How can employees check the status of their shopping carts in SRM 7.0?

Please choose the correct answer.

a)	0	They can use the ITS service check status to see the status of their shopping carts.
b)	0	They can define queries for their own documents using the personal object worklist (POWL).
c)	0	They can define queries for their own documents using the universal worklist (UWL).
d)	0	They can use the SRM Administration Monitor to view the status of their shopping carts.

11. Your customer wants to use live auctions to reduce the price of their products. They want to challenge their current suppliers by giving them a strategic disadvantage during the auction. What do you recommend?

Please choose the correct answer.

a)	0	Use proxy bidding for the current suppliers.	
b)	0	Use time-shifting for the current suppliers.	

c)	0	Use factored-cost bidding.	
d)	0	Use lot bidding.	

<sup>&</sup>lt;sup>12.</sup> A customer plans to implement a global procurement solution. The customer's vendors are numbered inconsistently in different SAP ECC backend systems.

What do you recommend?

Please choose the correct answer.

a)	0	One central SAP SRM instance with separate clients, each attached to a backend with one vendor numbering scheme			
b)	0	Several instances of SAP SRM each connected to one SAP ECC backend			
c)	0	One central SAP SRM instance with all backend vendors mapped consistently to the vendors in SAP SRM			
d)	0	One central SAP SRM instance with aligned vendor numbers in all attached backends			

<sup>&</sup>lt;sup>13.</sup> Which additional components are required for supplier collaboration with supplier self-services (SUS)?

Please choose the correct answer.

a)	0	Process Integration (PI)			
b)	0	Internet Transaction Server (ITS)			
c)	0	None, if you run SUS in the same client as the rest of your SRM installation			
d)	0	Business Warehouse (BW)			

<sup>&</sup>lt;sup>14.</sup> In SRM 7.0 you can either continue using the old workflows from SRM 5.0 or change the approval to the new process-controlled workflow.

Which of the following statements about this are correct?

Note: There are 2 correct answers to this question.

a)	0	You can switch back from process-controlled workflow to old application-controlled workflow and vice versa.	
b)	0	If the old approval workflow is active, you can utilize the 1-step spending limit approval workflow.	

c)	0	In process-controlled workflow, you can utilize the n-step approval BAdI workflow.
d)	0	In process-controlled workflow, process steps are defined using events and expressions in the Business Rule Framework.

# **Solutions**

1 a) Incorrect	2 a) Correct	3 a) Correct	4 a) Incorrect	5 a) Incorrect
1 b) Incorrect	2 b) Correct	3 b) Incorrect	4 b) Incorrect	5 b) Incorrect
1 c) Correct	2 c) Incorrect	3 c) Incorrect	4 c) Correct	5 c) Incorrect
1 d) Incorrect	2 d) Incorrect	3 d) Incorrect	4 d) Correct	5 d) Correct
		3 e) Correct	4 e) Correct	
6 a) Correct	7 a) Incorrect	8 a) Incorrect	9 a) Correct	10 a) Incorrect
6 b) Incorrect	7 b) Incorrect	8 b) Incorrect	9 b) Incorrect	10 b) Correct
6 c) Correct	7 c) Correct	8 c) Correct	9 c) Incorrect	10 c) Incorrect
6 d) Incorrect	7 d) Incorrect	8 d) Incorrect	9 d) Incorrect	10 d) Incorrect
11 a) Incorrect	12 a) Incorrect	13 a) Correct	14 a) Incorrect	
11 b) Incorrect	12 b) Incorrect	13 b) Incorrect	14 b) Correct	
11 c) Correct	12 c) Correct	13 c) Incorrect	14 c) Incorrect	
11 d) Incorrect	12d) Incorrect	13 d) Incorrect	14 d) Correct	

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