

SAP EDUCATION

SAMPLE QUESTIONS: C_TERP10_65

SAP Certified – Associate Business Foundation & Integration with SAP ERP 6.0 EHP5

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. A service order is created. External operations for services are created for this order. What document is created when this customer service order is saved and released?

Please choose the correct answer.

a)	<input type="radio"/>	A purchase order
b)	<input type="radio"/>	A customer invoice
c)	<input type="radio"/>	A purchase requisition
d)	<input type="radio"/>	A service entry sheet

2. Which transaction in the order-to-cash business process creates a financial accounting document?

Please choose the correct answer.

a)	<input type="radio"/>	Create a billing document
b)	<input type="radio"/>	Create a sales order
c)	<input type="radio"/>	Calculate cost on a sales order
d)	<input type="radio"/>	Release a sales order

3. What do you have to consider when creating chart of accounts in financial accounting?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Accounts are first defined at the company code level and then assigned to the chart of accounts.
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b)	<input type="radio"/>	A company code has only one operating chart of accounts.
c)	<input type="radio"/>	Chart of accounts data in a general ledger master record is defined at the company code level.
d)	<input type="radio"/>	Many company codes can use the same operating chart of accounts.
e)	<input type="radio"/>	A company code can also have a country-specific chart of accounts

4. You are reviewing the personnel structure in SAP ERP Human Capital Management. Which element of the personnel structure defines different payroll procedures, such as hourly versus salaried?

Please choose the correct answer.

a)	<input type="radio"/>	Personnel subgroup
b)	<input type="radio"/>	Employee subgroup
c)	<input type="radio"/>	Employee group
d)	<input type="radio"/>	Payroll area

5. How would you describe stock transfers and transfer postings in Inventory Management?

Note: There are two (2) correct answers to this question.

a)	<input type="radio"/>	Transfer postings need NOT involve a physical goods movement
b)	<input type="radio"/>	For both types of transfer, material and accounting documents are always created
c)	<input type="radio"/>	A stock transfer is used to transfer material from quality inspection to blocked stock
d)	<input type="radio"/>	A stock transport order can be used to enter a stock transfer

6. How can you assign organizational levels in SAP Warehouse Management?

Please choose the correct answer.

a)	<input type="radio"/>	You can assign a plant-storage location and a storage area combination to one warehouse number.
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b)	<input type="radio"/>	You can assign several plant-storage location combinations to one warehouse number.
c)	<input type="radio"/>	You can assign a plant-storage location combination to several shipping points.
d)	<input type="radio"/>	You can assign a plant-storage location combination to multiple warehouse numbers.

7. Which of the following SAP Life-Cycle Data Management functions provides the integration of external files into SAP ERP?

Please choose the correct answer.

a)	<input type="radio"/>	Engineering Change Management
b)	<input type="radio"/>	Variant Configuration Management
c)	<input type="radio"/>	Document Management
d)	<input type="radio"/>	Product Structure Browser

8. Which of the following fields are required to create a cost center in management accounting (CO)?

Note: There are two (2) correct answers to this question.

a)	<input type="radio"/>	User responsible
b)	<input type="radio"/>	Description
c)	<input type="radio"/>	Hierarchy area
d)	<input type="radio"/>	Company code

9. Which of the following management accounting (CO) components requires an operating concern?

Please choose the correct answer.

a)	<input type="radio"/>	Product Cost Accounting
b)	<input type="radio"/>	Profit Center Accounting
c)	<input type="radio"/>	Overhead Cost Controlling

d)	<input type="radio"/>	Profitability Analysis
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10. What is the purpose of a routing in the manufacturing business process?

Please choose the correct answer.

a)	<input type="radio"/>	Lists the sequence of steps for producing a material.
b)	<input type="radio"/>	Lists the specific output of a resource.
c)	<input type="radio"/>	Provides formulas for scheduling and capacity planning.
d)	<input type="radio"/>	Collects actual labor and machine costs.

11. Your organization uses the manufacturing business process. You are reviewing a production order and notice that no labor time has been recorded in the production order.

Which manufacturing business process step has NOT been completed?

Please choose the correct answer.

a)	<input type="radio"/>	Goods issue
b)	<input type="radio"/>	Confirmation
c)	<input type="radio"/>	Goods receipt
d)	<input type="radio"/>	Order settlement

12. Which of the following statements regarding bills of material (BOM) in the material planning business process are correct?

Note: There are two (2) correct answers to this question?

a)	<input type="radio"/>	All components listed in the BOM line items require a material master record.
b)	<input type="radio"/>	The quantities in the line items refer to the base quantity defined in the BOM header.
c)	<input type="radio"/>	BOM usage determines the business applications for which a BOM can be used.
d)	<input type="radio"/>	BOMs are created and maintained as multilevel bills.

13. A billing document is created in the order-to-cash business process.

What integration business processes occur when the billing document is saved?

Note: There are two (2) correct answers to this question.

a)	<input type="radio"/>	On-hand inventory is decreased.
b)	<input type="radio"/>	Actual demand is reduced.
c)	<input type="radio"/>	An open item is posted on the customer's account.
d)	<input type="radio"/>	Revenue is increased.

14. How can you assign organizational levels in the order-to-cash business process?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	You can assign many shipping points to a plant.
b)	<input type="radio"/>	You can assign a sales area to only one company code.
c)	<input type="radio"/>	You can assign a sales organization to multiple company codes.
d)	<input type="radio"/>	You can assign more than one distribution channel to a sales organization.
e)	<input type="radio"/>	You can assign a plant to only one sales organization.

15. In Project System, which of the following operative indicators can you set in a WBS element?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Planning element
b)	<input type="radio"/>	Billing element
c)	<input type="radio"/>	Budgeting element
d)	<input type="radio"/>	Cost element
e)	<input type="radio"/>	Account assignment element

16. Logistic invoice verification is the process whereby a vendor's invoice is compared to the goods receipt document and the purchase order.

What integration business processes occur with the completion of logistic invoice verification?

Note: There are two (2) correct answers to this question.

a)	<input type="radio"/>	The on-hand quantity in the material master is updated.
b)	<input type="radio"/>	An open item is created in the vendor's account.
c)	<input type="radio"/>	The purchase order history is updated.
d)	<input type="radio"/>	The vendor master record is updated.

17. What happens when a vendor's invoice is posted?

Please choose the correct answer.

a)	<input type="radio"/>	An accounting document is generated that posts directly to the accounts payable account within the general ledger.
b)	<input type="radio"/>	The goods receipts/invoice receipts (GR/IR) account within the general ledger is debited.
c)	<input type="radio"/>	The standard price in the material master is recalculated.
d)	<input type="radio"/>	The payment is applied to the vendor's account.

18. Which of the following organizational levels are required to create a purchase order?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Storage location
b)	<input type="radio"/>	Purchasing organization
c)	<input type="radio"/>	Plant
d)	<input type="radio"/>	Purchasing group
e)	<input type="radio"/>	Warehouse number

19. Business analysis objects are called InfoObjects in SAP NetWeaver Business Warehouse. These InfoObjects can be divided into characteristics and key figures.

Which of the following InfoObjects are examples of key figures?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Sales organization
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b)	<input type="radio"/>	Contribution margin
c)	<input type="radio"/>	Cost center
d)	<input type="radio"/>	Open purchase order value
e)	<input type="radio"/>	Sales volumes

Solutions

1 a) Incorrect	2 a) Correct	3 a) Incorrect	4 a) Incorrect	5 a) Correct
1 b) Incorrect	2 b) Incorrect	3 b) Correct	4 b) Correct	5 b) Incorrect
1 c) Correct	2 c) Incorrect	3 c) Incorrect	4 c) Incorrect	5 c) Incorrect
1 d) Incorrect	2 d) Incorrect	3 d) Correct	4 d) Incorrect	5 d) Correct
		3 e) Correct		
6 a) Incorrect	7 a) Incorrect	8 a) Incorrect	9 a) Incorrect	10 a) Correct
6 b) Correct	7 b) Incorrect	8 b) Incorrect	9 b) Incorrect	10 b) Incorrect
6 c) Incorrect	7 c) Correct	8 c) Correct	9 c) Incorrect	10 c) Incorrect
6 d) Incorrect	7 d) Incorrect	8 d) Correct	9 d) Correct	10 d) Incorrect
11 a) Incorrect	12 a) Incorrect	13 a) Incorrect	13 a) Correct	14 a) Correct
11 b) Correct	12 b) Correct	13 b) Incorrect	13 b) Correct	14 b) Correct
11 c) Incorrect	12 c) Correct	13 c) Correct	13 c) Incorrect	14 c) Incorrect
11 d) Incorrect	12 d) Incorrect	13 d) Correct	13 d) Incorrect	14 d) Correct
				14 e) Incorrect
15 a) Correct	16 a) Incorrect	17 a) Incorrect	18 a) Incorrect	19 a) Incorrect
15 b) Correct	16 b) Correct	17 b) Correct	18 b) Correct	19 b) Correct
15 c) Incorrect	16 c) Correct	17 c) Incorrect	18 c) Correct	19 c) Incorrect

15 d) Incorrect	16 d) Incorrect	17 d) Incorrect	18 d) Correct	19 d) Correct
15 e) Correct			18 e) Incorrect	19 e) Correct

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