# SAP EDUCATION

## SAMPLE QUESTIONS: C_TERP10_60

SAP Certified Business Associate with SAP ERP 6.0 – <u>print view</u>

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

## Questions

1. A colleague of yours is interested in SAP NetWeaver. He or she would like to know which subcomponent of SAP NetWeaver guarantees the independence of databases and operating systems and supports an open end environment.

Which SAP NetWeaver subcomponent provides that functionality?

Please choose the correct answer.

| a) | O | Exchange Infrastructure |
|---|---|---|
| b) | O | Application Platform |
| c) | O | People Integration |
| d) | O | Information Integration |
| e) | O | Process Integration |

2. Your organization uses SAP ERP powered by SAP NetWeaver.

Which of the following are subareas of the People Integration subcomponent of SAP NetWeaver?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Enterprise Portal |
|---|---|---|
| b) | O | Collaboration |
| c) | O | Business Intelligence |
| d) | O | Multi-Channel Access |
| e) | O | Process Integration |
| f) | O | Exchange Infrastructure |

3. You are creating a query using the Query Designer, in SAP Business Intelligence. The Query Designer is divided into subareas.

Which of the following are subareas in the Query Designer?

Note: There are 2 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Rows |
|---|---|---|
| b) | O | Preview |
| c) | O | Headings |
| d) | O | Selection criteria |

4. You are designing a query in SAP Business Intelligence. When you are viewing the query results, you want to be able to drill down by the characteristics product and product line.

To which subarea would you drag and drop these characteristics in the Query Designer?

Please choose the correct answer.

| a) | O | Free characteristics |
|---|---|---|
| b) | O | Filter |
| c) | O | Rows |
| d) | O | Columns |

5. SAP ERP offers additional capabilities compared with SAP R/3 Enterprise, making SAP ERP the state-of-the-art ERP solution.

Which of the following SAP ERP capabilities was also available on earlier releases like SAP R/3 Enterprise?

Please choose the correct answer.

| a) | O | New General Ledger in Financials |
|---|---|---|
| b) | O | SAP Web Application Server |
| c) | O | E-Recruiting |
| d) | O | SAP NetWeaver |

6. Which SAP ERP reporting solution enables the analysis of data from operative SAP applications, as well as other business applications and external data sources, such as databases, online services, and the Internet?

Please choose the correct answer.

| a) | O | Logistics Information Systems (LIS) |
|---|---|---|
| b) | O | Business Information Warehouse |
| c) | O | Report Painter with flexible libaries |
| d) | O | List viewer |

7. A customer Service order is created in SAP ERP Customer Service. External operations for services are created for this order.

What document is created when this customer service order is saved or released?

Please choose the correct answer.

| a) | O | A purchase order |
|---|---|---|
| b) | O | A service entry sheet |
| c) | O | A service acceptance document |
| d) | O | A purchase requisition |
| e) | O | A customer's invoice |

8. Your organization is implementing Financial Accounting in SAP ERP to improve their financial reporting. You have been assigned to manage the creation of the chart of accounts.

What recommendations do you suggest?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | A company code has only one operating chart of accounts. |
|---|---|---|
| b) | O | Many company codes can use the same operating chart of accounts. |
| c) | O | Chart of accounts data in a general ledger master record is defined at the company code level. |
| d) | O | A company code can also have a country specific chart of accounts. |
| e) | O | General ledger master records are first defined at the company code level, and then assigned to the chart of accounts. |

9. You are explaining the Sales Order Management business process in SAP ERP to a colleague.

Which Sales Order Management business process transaction, in SAP ERP, creates a financial accounting document?

Please choose the correct answer.

| a) | O | Create a sales order |
|---|---|---|
| b) | O | Release a sales order |
| c) | O | Calculate cost on a sales order |
| d) | O | Create a billing document |

10. You are reviewing the personnel structure in SAP ERP Human Capital Management.

Which element of the personnel structure defines different payroll procedures, such as hourly versus salaried?

Please choose the correct answer.

| a) | O | Employee subgroup |
|---|---|---|

| b) | O | Personnel subgroup |
|----|---|--------------------|
| c) | O | Payroll area |
| d) | O | Employee group |

11. You are explaining to a colleague that Human Capital Management, in SAP ERP, stores an employee's data in infotype records.

Which statements correctly describe the features of infotypes?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | The personnel file lists only the infotypes valid for the current period. |
|----|---|---------------------------------------------------------------------------|
| b) | O | Each infotype record has a validity period or a key date. |
| c) | O | Personnel actions display all of the relevant infotypes for you to maintain, one after the other. |
| d) | O | Infotypes can only be maintained for one personnel number at a time. |
| e) | O | An infotype is a logical grouping of data fields. |

12. Your organization uses SAP ERP Inventory Management. You are explaining stock transfers and transfer postings to the project team.

Which of the following statements would you use to correctly describe stock transfers and transfer postings?

Note: There are 2 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | A stock transport order can be used to enter a stock transfer. |
|----|---|----------------------------------------------------------------|
| b) | O | Transfer postings need not involve a physical goods movement. |
| c) | O | A stock transfer is used to transfer material from quality inspection to blocked stock. |
| d) | O | For both types of transfers, material and accounting documents are always created. |

13. Your organization is implementing SAP ERP Logistics Execution. As a project team member, you are responsible for defining and assigning the organizational levels relevant for Logistics Execution.

How would you correctly assign the organizational levels?

Please choose the correct answer.

| a) | O | A transportation planning point can be assigned to a plant. |
|----|---|-------------------------------------------------------------|
| b) | O | Several plant-storage location combinations can be assigned to one warehouse number. |

| c) | O | A plant-storage location combination can be assigned to multiple warehouse numbers. |
| d) | O | A plant-storage location and storage area combination can be assigned to one warehouse number. |
| e) | O | A plant-storage location combination can be assigned to several shipping points. |

14. Your organization is using SAP ERP Manufacturing Execution. You are explaining the master data that supports the Manufacturing Execution process.

What is the purpose of a routing?

Please choose the correct answer.

| a) | O | Lists the material components required for producing a material. |
| b) | O | Provides formulas for scheduling and capacity planning. |
| c) | O | Lists the sequence of steps for producing a material. |
| d) | O | Lists the specific output of a resource. |
| e) | O | Collects actual labor and machine costs. |

15. Your organization uses SAP ERP Manufacturing Execution. You are reviewing a production order and notice that no labor time has been recorded in the production order.

Which Manufacturing Execution business process step has not been completed?

Please choose the correct answer.

| a) | O | Goods issue |
| b) | O | Confirmation |
| c) | O | Goods receipt |
| d) | O | Order settlement |
| e) | O | Variance calculation |

16. In SAP ERP, you can manage all product and project related data using SAP Product Lifecycle Management.

Which of the following SAP Product Lifecycle Management components provides the integration of external files into SAP ERP?

Please choose the correct answer.

| a) | O | Product Structure Browser |
| b) | O | Engineering Change Management |
| c) | O | Document Management |
| d) | O | Variant Configuration Management |

17. In SAP ERP Management Accounting, specific organizational levels can be defined for the various components.

Which SAP ERP Management Accounting component requires an operating concern?

Please choose the correct answer.

| a) | O | Profit Center Accounting |
| b) | O | Profitability Analysis |
| c) | O | Product Cost Accounting |
| d) | O | Overhead Cost Controlling |

18. In SAP ERP Management Accounting, your organization is using Cost Center Accounting. You are in the process of defining cost centers.

Which of the following fields are required to create a cost center, in SAP ERP Cost Center Accounting?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | User responsible |
| b) | O | Hierarchy area |
| c) | O | Company code |
| d) | O | Person responsible |
| e) | O | Description |

19. Goods issue transactions posted in SAP ERP Materials Management can be assigned to a CO object. This type of transaction is called material consumption.

When a goods issue is entered, which Management Accounting master data is used to record the consumption posting?

Please choose the correct answer.

| a) | O | G/L account |
| b) | O | Activity type |
| c) | O | Secondary cost element |
| d) | O | Primary cost element |

20. Your organization is implementing SAP ERP Material Planning. Your team is creating bills of material (BOM). You explain to your team that the bill of material contains the assemblies or components which are to be included in the production of a material.

Which of the following correctly describe the features of bills of material?

Note: There are 2 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Bills of material are created and maintained as multilevel bills. |
|----|---|---|
| b) | O | The base quantity, in the BOM header, specifies the amount of the finished product that the item quantities refer to. |
| c) | O | All components listed in the BOM line items require a material master record. |
| d) | O | BOM usage determines the business applications for which a BOM can be used. |

21. You are explaining SAP ERP Material Planning to your colleagues. They are interested in learning about the functions of material requirements planning (MRP).

Which of the following statements correctly describe the features of MRP?

Note: There are 2 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | MRP can be run at the plant level. |
|----|---|---|
| b) | O | MRP will first use forward scheduling to calculate the requirement's date. |
| c) | O | Regenerative MRP planning will plan only those materials that have been subjected to an MRP change. |
| d) | O | The suggested procurement quantity results from the lot-sizing procedure that is set in the material master. |

22. Your organization is implementing the SAP ERP Procurement Cycle, to improve operational efficiencies.

Which of the following organizational levels are required to create a purchase order?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Plant |
|----|---|---|
| b) | O | Purchasing organization |
| c) | O | Storage location |
| d) | O | Vendor |
| e) | O | Purchasing group |

23. Logistic invoice verification, in SAP ERP, is the process whereby a vendor's invoice is compared to the goods receipt document and the purchase order.

What business integration processes, within SAP ERP, occurs with the completion of logistic invoice verification?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | The vendor master record is updated. |
|----|---|--------------------------------------|
| b) | O | The provisions in the GR/IR clearing account are reversed. |
| c) | O | The on-hand quantity in the material master is updated. |
| d) | O | The purchase order history is updated. |
| e) | O | An open item is created in the vendor's account. |

24. Within SAP ERP Procurement, the procurement process is completed by logistics invoice verification.

What happens when the invoice is posted in SAP ERP?

Please choose the correct answer.

| a) | O | The payment is applied to the vendor's account. |
|----|---|--------------------------------------------------|
| b) | O | The standard price in the material master is recalculated. |
| c) | O | An accounting document is generated which posts directly to the Accounts Payable account within the general ledger. |
| d) | O | The GR/IR account within the general ledger is debited. |

25. In SAP ERP Program and Project Management, operative indicators define the characteristics of a work breakdown structure (WBS) element, and also what tasks will be performed by the WBS element when the project is being executed.

Which of the following are WBS element operative indicators?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Planning element |
|----|---|------------------|
| b) | O | Account assignment element |
| c) | O | Budgeting element |
| d) | O | Billing element |
| e) | O | Cost element |

26. Your organization is implementing the Sales Order Management Business Process in SAP ERP. The implementation team asks your advice on the assignment of the Sales Order Management organizational levels to other SAP ERP organizational levels.

Which of the following statements correctly describe the assignment of Sales Order Management organizational levels in SAP ERP?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | A plant can have many shipping points. |
|----|---|-----------------------------------------|

| b) | O | More than one distribution channel can be assigned to a sales organization. |
|----|---|------------------------------------------------------------------------------|
| c) | O | A sales organization can be assigned to multiple company codes. |
| d) | O | A plant can only be assigned to one sales organization. |
| e) | O | A sales area can belong to only one company code. |

27. In SAP ERP, Sales Order Management Process, a billing document is created.

When a billing document is saved, in SAP ERP, what integration points occur?

Note: There are 3 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | The customer's credit account is updated. |
|----|---|-------------------------------------------|
| b) | O | On hand inventory is decreased. |
| c) | O | Actual demand is reduced. |
| d) | O | An open item is posted on the customer's account. |
| e) | O | Revenue is increased. |

28. In SAP ERP Sales Order Management, you have created and saved a sales order. You are now reviewing the order's schedule lines.

Which of the following statements correctly describe schedule lines in SAP ERP?

Note: There are 2 correct answers to this question.

More than one answer is correct. Please choose the correct answers.

| a) | O | Contains delivery quantities and delivery dates. |
|----|---|--------------------------------------------------|
| b) | O | The same schedule line can belong to multiple sales line items. |
| c) | O | Partial deliveries are represented by multiple schedule lines. |
| d) | O | The schedule line determines if a sales line item is free of charge. |

29. The Sales Information System (SIS) in SAP ERP standard analyses provides extensive functions to create sophisticated presentations and reporting for the data.

Within SIS, the data is stored using which of the following?

Please choose the correct answer.

| a) | O | Information Providers |
|----|---|-----------------------|
| b) | O | Information Work Areas |
| c) | O | Information Cubes |
| d) | O | Information Structures |

# Solutions

| | | | | |
|---|---|---|---|---|
| **1** a) Incorrect | **2** a) Correct | **3** a) Correct | **4** a) Correct | **5** a) Incorrect |
| 1 b) Correct | 2 b) Correct | 3 b) Correct | 4 b) Incorrect | 5 b) Correct |
| 1 c) Incorrect | 2 c) Incorrect | 3 c) Incorrect | 4 c) Incorrect | 5 c) Incorrect |
| 1 d) Incorrect | 2 d) Correct | 3 d) Incorrect | 4 d) Incorrect | 5 d) Incorrect |
| 1 e) Incorrect | 2 e) Incorrect | | | |
| | 2 f) Incorrect | | | |
| **6** a) Incorrect | **7** a) Incorrect | **8** a) Correct | **9** a) Incorrect | **10** a) Correct |
| 6 b) Correct | 7 b) Incorrect | 8 b) Correct | 9 b) Incorrect | 10 b) Incorrect |
| 6 c) Incorrect | 7 c) Incorrect | 8 c) Incorrect | 9 c) Incorrect | 10 c) Incorrect |
| 6 d) Incorrect | 7 d) Correct | 8 d) Correct | 9 d) Correct | 10 d) Incorrect |
| | 7 e) Incorrect | 8 e) Incorrect | | |
| **11** a) Incorrect | **12** a) Correct | **13** a) Incorrect | **14** a) Incorrect | **15** a) Incorrect |
| 11 b) Correct | 12 b) Correct | 13 b) Correct | 14 b) Incorrect | 15 b) Correct |
| 11 c) Correct | 12 c) Incorrect | 13 c) Incorrect | 14 c) Correct | 15 c) Incorrect |
| 11 d) Incorrect | 12 d) Incorrect | 13 d) Incorrect | 14 d) Incorrect | 15 d) Incorrect |
| 11 e) Correct | | 13 e) Incorrect | 14 e) Incorrect | 15 e) Incorrect |
| **16** a) Incorrect | **17** a) Incorrect | **18** a) Incorrect | **19** a) Incorrect | **20** a) Incorrect |
| 16 b) Incorrect | 17 b) Correct | 18 b) Correct | 19 b) Incorrect | 20 b) Correct |
| 16 c) Correct | 17 c) Incorrect | 18 c) Correct | 19 c) Incorrect | 20 c) Incorrect |
| 16 d) Incorrect | 17 d) Incorrect | 18 d) Correct | 19 d) Correct | 20 d) Correct |
| | | 18 e) Incorrect | | |
| **21** a) Correct | **22** a) Correct | **23** a) Incorrect | **24** a) Incorrect | **25** a) Correct |
| 21 b) Incorrect | 22 b) Correct | 23 b) Correct | 24 b) Incorrect | 25 b) Correct |
| 21 c) Incorrect | 22 c) Incorrect | 23 c) Incorrect | 24 c) Incorrect | 25 c) Incorrect |
| 21 d) Correct | 22 d) Incorrect | 23 d) Correct | 24 d) Correct | 25 d) Correct |
| | 22 e) Correct | 23 e) Correct | | 25 e) Incorrect |

| | | | |
|---|---|---|---|
| **26** a) Correct | **27** a) Correct | **28** a) Correct | **29** a) Incorrect |
| 26 b) Correct | 27 b) Incorrect | 28 b) Incorrect | 29 b) Incorrect |
| 26 c) Incorrect | 27 c) Incorrect | 28 c) Correct | 29 c) Incorrect |
| 26 d) Incorrect | 27 d) Correct | 28 d) Incorrect | 29 d) Correct |
| 26 e) Correct | 27 e) Correct | | |